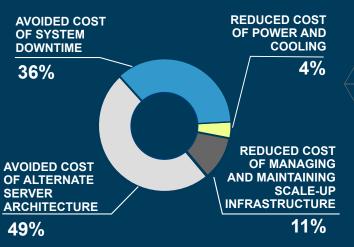
The Total Economic Impact[™] Of IBM® Power Systems[™] for SAP HANA®

FORRESTER®

Through multiple customer interviews and data aggregation, Forrester concluded that IBM Power Systems for SAP HANA had the following three-year financial impact for a composite organization representative of the interviewees.

SUMMARY OF BENEFITS

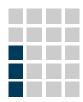


\$1.7M NPV 137% ROI 7 month PAYBACK

IBM POWER SYSTEMS FOR SAP HANA BY THE NUMBERS

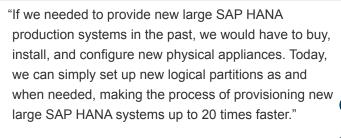


Previous architecture: 20 systems



IBM Power Systems architecture:

3 systems



Global SAP architect International IT services provider



The composite organization avoided **4 hours** of planned and unplanned downtime per month



The composite organization saved nearly **438,000 KwH** of power per year



System administrators saved **60%** of their productivity due to a reduced management and maintennce burden



This document is an abridged version of a case study commissioned by Sage titled: The Total Economic Impact Of IBM Power Systems for SAP HANA, July 2019.